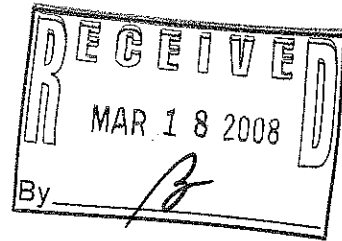


TAB 21

Agenda item -  
appoint as alt. for  
P&Z.  
B



March 18th, 2008

To: The Mayor of the City of Palmetto.  
Re: Emilio Morales

Enclosed please find a review resume of myself as it was requested for the board. If there is any other questions or paperwork that you may need please let me know. Thank you for your consideration to come back to the Planning and Zoning Committee. I can be reached at (941)746-6100.

Sincerely,

A handwritten signature in cursive script that reads "Emilio Morales".

Emilio Morales, FIC.CEC.CPSR.

**Emilio Morales**  
1011 44<sup>th</sup> Street West, Bradenton, FL 34209  
(941) 224 - 0803

**Mission & Goal:** Educate and inform clients and colleagues by providing mentoring strategies and tools to assist both in understanding the simplicities of the health and financial service industries.

**Abilities:** Recognized leader with proven abilities in leadership, management and teamwork. Highly disciplined. Goal oriented and highly motivated.

**Education:** Uniondale High School  
Uniondale New York, 11553  
Graduated: 1971

Gravlin College  
San Diego, CA.  
Completed course.

**Military:** U.S. Navy  
1972 - 1975  
Honorable Discharge.

In 1981 licensed in Life, Health, Variable Annuities, Property & Casualty.

**Employment History:** 1. Independent Insurance agent. Life, Health, Disability, Long Term Care, Dental, Employee Benefits. ( Present )

2. ~~Modern~~ Woodmen of America. District Manager ( 5 years)  
Recruit, Train, Motivate agents.

3. Allstate Insurance Company. Owned agency. ( 7 years)  
Auto, Homeowners, Life, Health, Disability, Worksite.

**Designation:** FIC: Fraternal Insurance Counsellor - CEC: Certified Estate Counselor -  
CPSR: Certified Professional Service Representative, 440 license.

**Awards:** Ethics & Excellence Award.  
City of Palmetto, Florida. For service done to the community with the youth.

**Positions Held:** Past President and Chairmen of Sertoma: Service to mankind.  
Member of the Planning and Zoning Committee

**References:** Upon request.