

TAB 11

## **POINT PAPER**

### **PARKS DEPARTMENT JULY 4<sup>TH</sup> FIREWORKS DISPLAY CONTRACT ACCEPTANCE JANUARY 26, 2009**

#### **ISSUE:**

The current agreement for the City of Palmetto's annual fireworks display is up for renewal. The City outsources these services and will need the approval of City Commission and Mayor to execute a new contract.

#### **BACKGROUND:**

By means of its renewal option, the City has been with Pyrotecnico for the last three years; their services have been exceptional. Using the existing scope of work, the Purchasing Department has now obtained bids for a new contract.

In accordance with the purchasing ordinance, the Purchasing Department advertised an Invitation to Bid on December 15, 2008 and sent it to five (5) vendors; two companies replied with comparable responses to the invitation.

Melrose South Pyrotechnics bid a total of \$30,000 for the bridge display and a "no bid" on the optional barge display. Due to cost increases, this vendor has decreased the requested number of pyrotechnic shells as displayed in previous years.

Pyrotecnico bid a total of \$30,000.00 for the bridge display and \$45,000 for the optional barge display. Of their own accord, this vendor voluntarily increased the total number of requested pyrotechnic shells in the opening, body and grand finale of the show.

#### **RECOMMENDATION:**

Staff recommends the Mayor execute a new 12-month contract with Pyrotecnico, with the option to extend an annual contract for two additional one-year periods, adhering to the original terms and conditions and contingent upon approval of both the City and the vendor.

#### **BUDGET IMPACT:**

Annual cost will be charged to Fairs & Festivals - \$20,000.00 to the Parks Account #001 572 5271 and \$10,000.00 will be charged to CRA Account #690 559 5271, included in fiscal year 2009 budget.

Revenue Account #001 347 4600 has \$20,000.00 for the Manatee County and Bradenton contributions.

**CITY OF PALMETTO  
BID FORM  
FIREWORKS DISPLAY**

COPY

**Three (3) copies** of this form, and additional required documents, must be submitted in a SEALED envelope that is marked as **"BID FOR FIREWORKS DISPLAY"** on or before **2:00 P.M., Wednesday, January 7, 2009**. It is the sole responsibility of the Bidder to ensure that this bid reaches the office of the Purchasing Agent at City of Palmetto, 516 8th Avenue West, P.O. Box 1209, Palmetto, Florida, 34220-1209, on or before the closing hour and date.

The legal advertisement, Invitation to Bid, General Provisions, Instruction to Bidders, Bid Specifications, Addenda, and/or any other pertinent document forms a part of this bid and by reference are made a part hereof.

Anti-Collusion Statement: The below signed bidder has not divulged to, discussed or compared his bid with other bidders and has not colluded with any other bidder or parties to a bid whatever. (NOTE) No premiums, rebates or gratuities permitted either with, prior to, or after any request for bid. Any such violation will result in the cancellation of the contract and removal from bid list(s).

To the Purchasing Agent of the City of Palmetto: We (I) have read ALL attachments including the specifications and FULLY understand what is required to provide FIREWORKS DISPLAY as follows:

From GREEN BRIDGE FISHING PIER \$30,000.00

From BARGE ON THE MANATEE RIVER \$UNABLE TO MEET JOB PROVISIONS

Can you guarantee delivery to meet July 4<sup>th</sup> dates as set forth in this bid? YES

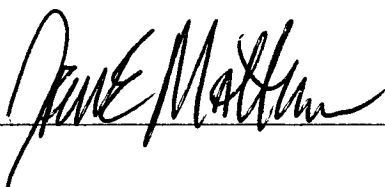
Indicate time you will begin setup time 8:00AM JULY 4TH, 2009

COMPANY NAME (Print) MELROSE SOUTH PYROTECHNICS, INC.

ADDRESS PO BOX 209

ADDRESS CATAWBA, SC 29704

NAME & TITLE JEFF MATTHEWS/ EVENT PRODUCER

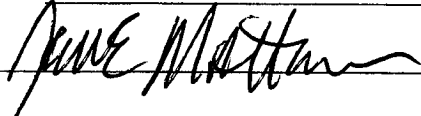
SIGNATURE & DATE  1/5/09

(continued)

**FIREWORKS DISPLAY**

Company MELROSE SOUTH PYROTECHNICS, INC Date 1/5/09

Authorized Bidder's Name & Title JEFF MATTHEWS/ EVENT PRODUCER

Authorized Bidder's Signature 

OPENING

- 60 60 – 3” Assorted Color Changing Star Shells and Titanium Salutes
- 18 18 – 4” Color Peony Shells
- 6 6 – 5” Two-Color Peony Shells
- 6 6 – 6” Large Spreading Chrysanthemum
- 300 300 – 3” In Main Body

BODY (FOUR INCH SHELLS)

- 100 150 – Multi Color Star Shells
- 100 150 – Fancy and Color Changing Shells
- 25 25 - Special Effect Shells
- 25 25 - Variegated Crackling Shells
- 25 25 - Pattern Shells
- 25 25 - Assorted Stickless or Comets

BODY (FIVE INCH SHELLS)

- 50 80 – Multi Color Star Shells
- 50 80 – Fancy and Color Changing Shells
- 10 14 - Special Effect Shells
- 10 14 - Variegated Crackling Shells
- 10 12 - Pattern Shells

**FIREWORKS DISPLAY**

BODY (SIX INCH SHELLS)

<u>30</u>	40 – Multi Color Star Shells
<u>20</u>	30 – Fancy and Color Changing Shells
<u>10</u>	10 - Special Effect Shells
<u>10</u>	10 - Variegated Crackling Shells
<u>5</u>	10 - Pattern Shells

BODY (EIGHT INCH SHELLS)

<u>5</u>	5 – Color Changing Chrysanthemum Shells w/Pistol & Tails
<u>5</u>	5 – Color Changing Peony Shells w/Pistol & Tails
<u>3</u>	5 – Pattern Shells
<u>2</u>	5 – Assorted Color Changing

BODY (TEN INCH SHELLS)

<u>1</u>	1 – Color Changing Chrysanthemum Shells w/Pistol & Tails
<u>1</u>	1 – Color Changing Peony Shells w/Pistol & Tails
<u>1</u>	1 – Pattern Shells

BODY (TWELVE INCH SHELLS)

<u>1</u>	1 – Color Changing Peony Shells w/Pistol & Tails
<u>1</u>	1 – Pattern Shells
<u>1</u>	1 – Assorted Color Changing

GRAND FINALE PRESENTATION

<u>1000</u>	1000 – 1 1/4” Shot in Finale
<u>450</u>	500 – 3” Assorted Color Star Shells and Titanium Salutes
<u>50</u>	60 – 4” Color Changing Chrysanthemum Shells
<u>20</u>	24 – 5” Flowering Peony Shells
<u>15</u>	18 – 6” Large Multi Color Chrysanthemum Shells

Note: This is an example of the quality show that has been displayed in the past and may be used. Please provide complete description of any variations from the suggested program in the areas provided.

**FIREWORKS DISPLAY**

DESCRIPTION OF SAFETY PROCEDURES

**MELROSE SOUTH PYROTECHNICS, INC. AND IT'S AGENTS WILL OBSERVE ALL NFPA  
SAFETY GUIDELINES DURING THE SETUP AND FIRING OF THE DISPLAY.**

DESCRIPTION OF SPECIAL FEATURES

**MULTIPLE BREAK SHELLS, PATTERN SHELLS, KAMURO BREAK SHELLS, CROSSTTE  
SHELLS, ARTILLERY TITANIUM SHELLS, MULTI-COLOR DAHLIA SHELLS**

BUSINESS REFERENCES

Name LAKE WALES JULY 4TH/ BONNIE HODGES Phone (863 ) 678-4182 EXT 264

Address PO BOX 1320 Fax (863) 678-4180

City LAKE WALES State FL Zip 33859

Name PENSACOLA SERTOMA/ KATHERINE WILBORN Phone (850 ) 476-0042

Address 6012 TIPPIN AVE Fax (850) 476-0043

City PENSACOLA State FL Zip 32504

Name OUTBACK BOWL/ BECKY WEIGHTMAN Phone (813 ) 874-2695

Address 4211 W BOY SCOUT BLVD Fax (813) 873-1959

City TAMPA State FL Zip 33607

DESCRIPTION OF PROGRAM VARIATION

(May use a separate sheet of paper if necessary)

**DUE TO PRICE INCREASES SOME CATEGORIES CONTAIN LESS**

**PYROTECHNICS THAN IN PREVIOUS YEARS.**

**CITY OF PALMETTO  
BID FORM  
FIREWORKS DISPLAY**

Three (3) copies of this form, and additional required documents, must be submitted in a SEALED envelope that is marked as "BID FOR FIREWORKS DISPLAY" on or before 2:00 P.M., Wednesday, January 7, 2009. It is the sole responsibility of the Bidder to ensure that this bid reaches the office of the Purchasing Agent at City of Palmetto, 516 8th Avenue West, P.O. Box 1209, Palmetto, Florida, 34220-1209, on or before the closing hour and date.

The legal advertisement, Invitation to Bid, General Provisions, Instruction to Bidders, Bid Specifications, Addenda, and/or any other pertinent document forms a part of this bid and by reference are made a part hereof.

Anti-Collusion Statement: The below signed bidder has not divulged to, discussed or compared his bid with other bidders and has not colluded with any other bidder or parties to a bid whatever. (NOTE) No premiums, rebates or gratuities permitted either with, prior to, or after any request for bid. Any such violation will result in the cancellation of the contract and removal from bid list(s).

To the Purchasing Agent of the City of Palmetto: We (I) have read ALL attachments including the specifications and FULLY understand what is required to provide FIREWORKS DISPLAY as follows:

From GREEN BRIDGE FISHING PIER \$ 30,000

From BARGE ON THE MANATEE RIVER \$ 45,000\*

\* Barge is estimated at \$15,000- could potentially be less

Can you guarantee delivery to meet July 4<sup>th</sup> dates as set forth in this bid? Yes

Indicate time you will begin setup time at 8:00Am on 7/3/09

COMPANY NAME (Print) Pyrotecnico of Florida, LLC

ADDRESS 30435 Commerce Drive, Unit #102, Suites J&L

ADDRESS San Antonio, Fl 33576-8031

NAME & TITLE Christopher Mele/General Manager

SIGNATURE & DATE  1/6/09

(continued)

FIREWORKS DISPLAY

Company Pyrotecnico of Florida, LLC Date January 6, 2009

Authorized Bidder's Name & Title Christopher Mele/General Manager

Authorized Bidder's Signature 

OPENING

- 60 60 – 3” Assorted Color Changing Star Shells and Titanium Salutes
- 18 18 – 4” Color Peony Shells
- 10 6 – 5” Two-Color Peony Shells
- 8 6 – 6” Large Spreading Chrysanthemum
- 300 300 – 3” In Main Body

BODY (FOUR INCH SHELLS)

- 150 150 – Multi Color Star Shells
- 150 150 – Fancy and Color Changing Shells
- 25 25 - Special Effect Shells
- 25 25 - Variegated Crackling Shells
- 25 25 - Pattern Shells
- 25 25 - Assorted Stickless or Comets

BODY (FIVE INCH SHELLS)

- 80 80 – Multi Color Star Shells
- 80 80 – Fancy and Color Changing Shells
- 20 14 - Special Effect Shells
- 20 14 - Variegated Crackling Shells
- 20 12 - Pattern Shells



**FIREWORKS DISPLAY**

BODY (SIX INCH SHELLS)

<u>40</u>	40 – Multi Color Star Shells
<u>30</u>	30 – Fancy and Color Changing Shells
<u>10</u>	10 - Special Effect Shells
<u>10</u>	10 - Variegated Crackling Shells
<u>10</u>	10 - Pattern Shells

BODY (EIGHT INCH SHELLS)

<u>6</u>	5 – Color Changing Chrysanthemum Shells w/Pistol & Tails
<u>6</u>	5 – Color Changing Peony Shells w/Pistol & Tails
<u>6</u>	5 – Pattern Shells
<u>6</u>	5 – Assorted Color Changing

BODY (TEN INCH SHELLS)

<u>1</u>	1 – Color Changing Chrysanthemum Shells w/Pistol & Tails
<u>1</u>	1 – Color Changing Peony Shells w/Pistol & Tails
<u>1</u>	1 – Pattern Shells

BODY (TWELVE INCH SHELLS)

<u>1</u>	1 – Color Changing Peony Shells w/Pistol & Tails
<u>1</u>	1 – Pattern Shells
<u>1</u>	1 – Assorted Color Changing

GRAND FINALE PRESENTATION

<u>1000</u>	1000 – 1 1/4” Shot in Finale
<u>600</u>	500 – 3” Assorted Color Star Shells and Titanium Salutes
<u>60</u>	60 – 4” Color Changing Chrysanthemum Shells
<u>25</u>	24 – 5” Flowering Peony Shells
<u>20</u>	18 – 6” Large Multi Color Chrysanthemum Shells

Note: This is an example of the quality show that has been displayed in the past and may be used. Please provide complete description of any variations from the suggested program in the areas provided.

<u>2</u>	2-8" Extra Large Breaking Brocade Crowns
----------	--

FIREWORKS DISPLAY

DESCRIPTION OF SAFETY PROCEDURES

- 1) Compliance with NFPA 1123
- 2) All product is pre-leaded
- 3) technicians are certified throught seminar

DESCRIPTION OF SPECIAL FEATURES

1) World Class Product - including American, Oriental & European products.

BUSINESS REFERENCES

Name Jim O'Reilly - City of Gulfport, FL Phone ( 727 ) 893-1066  
 Address 2401-53rd Street South Fax (727 ) 893-1065  
 City Gulfport State FL Zip 33707

Name Eric Zimmerman/Downtown Tampa Phone ( 813 ) 471-1531  
Attractions Association  
 Address 223 south 12th Steet Fax ( 813) 223-7924  
 City Tampa State FL Zip 33602

Name Joe Cooper/City of Safety Harbor,FL Phone ( 727 ) 724-1572  
 Address 750 Main Street Fax ( 727) 793-2317  
 City Safety Harbor State FL Zip 34695

DESCRIPTION OF PROGRAM VARIATION  
(May use a separate sheet of paper if necessary)

We increased the following:

Opening: 4 - 5" & 2 - 6"

Body: 20 - 5" & 4 - 8"

Grand Finale: 100 - 3", 1 - 5", 2 - 6" & 2 - 8"