

TAB 14



City of Palmetto Agenda Item

Meeting Date

4/19/10

Presenter: Jim Freeman/Mark Barnebey

Department: City Clerk/Legal

Title:

Authorization to contract with Capital Philanthropy Group to apply for various grants on behalf of the City for the 23rd Street relocation, 10th Avenue extension and construction of a Little League Complex.

The City of Palmetto is in the process of issuing an RFP for the design and construction related to the relocation of 23rd Street, extension of 10th Ave between and 17th Street and 23rd Street and construction of a new Little League baseball complex. At the same time, the City is exploring a variety of grant opportunities to assist with funding for the above mentioned projects. In the last few weeks Deborah Gestner (with Capital Philanthropy Group) approached the City to discuss the possibility of bringing a YMCA to the proposed baseball complex. As part of the overall project, a parcel of land was being retained by the land donor for the possibility of a YMCA in the future. Ms. Gestner indicated that due to the fact that the YMCA (Ms. Gestner also represents) is considering a new facility in Palmetto, additional grant opportunities are available that could offset costs associated with the roads which would allow the City funds from the sale of the land to the School Board to be directed to funding for ball fields. The specific grants identified include the following:

CDBG-ED Grant-\$750,000; Road Trust Fund State Grant-\$750,000, EDA Infrastructure Grant-\$1,000,000

As with all grants, there is no guarantee we will receive funding. However, staff feels this is our best opportunity to fund the project. The cost to write and apply the grants is \$22,500. The remaining payment will be up to and additional \$22,500 if we receive the grants. Partial payment will be received if less than all three grants are awarded. The break-out is as follows: CDBG-\$6,500, Trust Fund-\$6,000, EDA Grant \$10,000.

Pursuant to section 2-58 of City Code, this item is being brought forward as a sole source purchase. The reasoning for sole source is as follows: 1. Technical qualifications 2. Ability to deliver at a particular time 3. Existing relationship with YMCA 4. Knowledge of project and entities involved in the transaction

At time of agenda, the contract was not available. However, time is critical for some of the grant applications. As a result, we are seeking approval to proceed subject to final contract review by the attorney.

Budgeted Amount: \$0.00 **Budget Page No(s):** **Available Amount:** \$0.00 **Expenditure Amount:** \$22,500

Additional Budgetary Information: Funding will come from the school land sale proceeds. A budget amendment will be required. If the grants are awarded, an additional amount of up to \$22,500 may be required. Staff will bring forward a budget amendment at that time.

Funding Source(s): School Land proceeds **Sufficient Funds Available:** Yes No **Budget Amendment Required:** Yes No **Source:**

**City Attorney
Reviewed:**

Yes
 No
 N/A

**Advisory Board
Recommendation:**

For
 Against
 N/A

**Consistent
With:**

Yes
 No
 N/A

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**Potential
Motion/
Direction
Requested:**

Authorization to contract with Capital Philanthropy Group to apply for various grants on behalf of the City for the 23rd street relocation, 10th Avenue extension and construction of a Little League Complex.

Staff Contact:

Jim Freeman, Allen Tusing, Mark Barnebey		
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Attachments:

Brochure, Summary of Working Relationships, Invoice, Contract forthcoming

From: Kara Thornberry [mailto:kara@capitalphilgroup.com]
Sent: Wednesday, April 14, 2010 10:13 AM
To: deb@capitalphilgroup.com; Shelia McCann
Subject: Palmetto Relationships

Capital Philanthropy Group has established relationships with several nonprofit and municipal clients in the Bradenton/Palmetto area and has several projects under development within the City of Palmetto directly. Included in these projects are:

Goodwill Industries of Manasota (GIMI)- DeSears Building Renovation and Expansion of GIMI Services to Palmetto and North Manatee County- CPG is currently assisting GIMI with funding options for the new service center serving the City of Palmetto and North Manatee County, planned for the existing DeSears Building located on Haben Blvd. Funding options include US Department of Commerce and subsidized loan funding through Housing and Urban Development.

Manatee Family YMCA- CPG is assisting the YMCA with several projects, including the establishment of a new aquatics center in the City of Palmetto, expansion of the Pride Park Juvenile Gang Intervention and Prevention Program and an additional service center located in North Manatee County. Funding options include the Office of Juvenile Justice and Delinquency Prevention and Housing and Urban Development.

City of Bradenton- CPG has a long standing relationship with the City of Bradenton and is assisting on funding opportunities for a variety of capital improvement projects including the renovation of McKechnie Stadium and expansion and redevelopment of Riverwalk. Funding opportunities include the US Department of Commerce and the Florida Office of Tourism, Trade and Economic Development.

Sincerely,

Kara Thornberry

Senior Grants Specialist
Capital Philanthropy Group, LLC

Office	561-864-5514 - Extension 140
Fax	480-772-4914
Mobile Phone	772-475-7806

IMPORTANT: Capital Philanthropy Group, LLC takes security, privacy, and regulatory compliance very seriously. In some cases, we are bound and required by specific government agencies to comply with laws, codes, or rules. Some of these can be very detailed and we encourage anyone communicating with us via email or using our web site to **please review** our Web and Email information and disclaimers at: <http://www.capitalphilgroup.com> by choosing **About Us, Web & Email**.

 Think Before You Ink!

CAPITAL PHILANTHROPY GROUP, LLC

I N V O I C E

DATE: 4/8/2010
Client ID: 2009-M324

Bill To:
 CITY OF PALMETTO
 516 Eighth Avenue W
 Palmetto, Florida 34221

CONTRACT DATE	INVOICE NUMBER	LOCATION	CONSULTANT	SERVICE THIS INVOICE	Terms	CPG Tax ID
April 2010	2009-M620	FLORIDA	CPG/KOD	2010 Grants	Upon Receipt	26-4220559

DATE:	DESCRIPTION OF CONSULTING SERVICES RENDERED	TOTAL
APRIL 2010	PROPOSAL for FUNDING OPTIONS Preparation of CDBG-ED grant - \$750,000 Preparation of Road Trust fund State Grant \$750,000 Preparation of EDA Infrastructure Grant - \$1,000,000 TOTAL PROJECT CONSULTANT COSTS - \$45,000 (Billed in two segments) Expenses to be billed with prior approval – max allowed - \$5,000	
APRIL 2010	BILLING ONE: START OF PROJECT FOR THREE GRANTS Consultant services to prepare all grants	\$22,500
	BILLING TWO: Consultant services to assist and develop the final contracts and scope documents involved with grant approvals – Only due and payable with the services being needed with the approval of the grant funds. Broken down as follows: EDA GRANT: \$10,000 TRUST FUND GRANT: \$ 6,000 CDBG ED GRANT: \$ 6,500	-

REMITTANCE

Customer ID: 2009-M620
Date: 4-08-2010
Amount Due: **22,500**



THE CPG STORY

Capital Philanthropy Group, LLC was founded in Sarasota Florida in 1993 originally as FLORIDA PLANNING CONSORTIUM by Deborah S. Golden-Gestner, GPC. She served as one of the nation's youngest City Manager's in Pennsylvania. Deborah is one of only 282 nationally credentialed grant professionals (as of 1-16-2010). And has written & received funding for more than TWO BILLION DOLLARS of governmental & foundation funding & incentive support for clients since 1982. Today, Deborah serves as CPG's President and directs Grant & Client operations in the 4 states that CPG is licensed to provide funding & grant consulting services.

In 2009, Capital Philanthropy Group's Executive Vice President, Steven J. Stepleman founded a separate company - K.O.D. Technology, LLC. Today K.O.D. is fully integrated to support CPG and their governmental & nonprofit clients by serving their technology, database & project management needs alongside the client services already in place with CPG's professional grant staff.

www.capitalphilgroup.com

Capital Philanthropy Group, LLC
Corporate Office
Atrium Financial Center
Suite 300, 1515 N. Federal Hwy
Boca Raton, Florida 33432
561-864-5514

CPG-SRQ
A division of Capital Philanthropy Group, LLC
Sarasota Courthouse
Suite 750, 1990 Main Street
Sarasota, Florida, 34236

Additional Offices Located in Tennessee, Mississippi & Connecticut

Capital Philanthropy Group and their affiliated companies and divisions provide unique services!

Capital Philanthropy Group, LLC

The corporate office staff of professionals includes two nationally credentialed and licensed grant professionals as well as other senior grant specialists and economic research associates poised to support client needs and projects throughout the USA.

K.O.D. Technology, LLC

The unique Technology professionals at K.O.D. provide customized database & project management services to support client needs of Capital Philanthropy Group's growing client base.

CPG-SRQ

PLANNING & DEVELOPMENT DIVISION

The Staff professionals associated with this division have 19 years of Landscape Architecture experience along with several nationally recognized Urban Planning professionals on staff that offer clients more than 30+ years of private and public planning experience. The Division offers Full Landscape Architectural Design, Development, Project Management and Construction Monitoring Services. Licensed Landscape Architecture professionals specialize in Low Impact Development (LID), Design and Implementation.

CAPITAL
PHILANTHROPY GROUP
www.capitalphilgroup.com

Offices in

Boca Raton, Florida

Sarasota, Florida

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GRANT ACQUISITION

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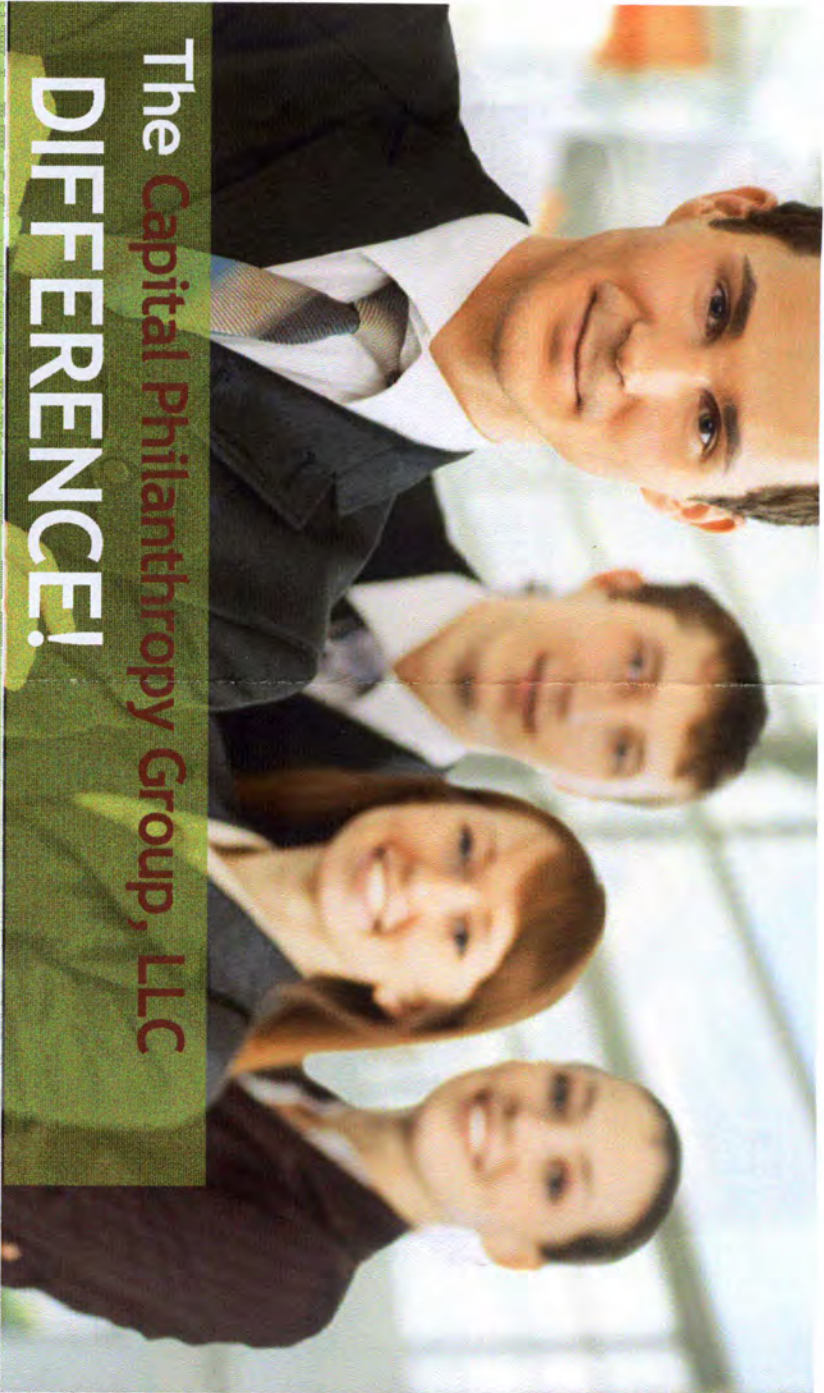
PLANNING & DEVELOPMENT

LANDSCAPE ARCHITECTURE

PROJECT MANAGEMENT

CONSTRUCTION MANAGEMENT

PROGRAM FACILITATION



The Capital Philanthropy Group, LLC DIFFERENCE!

Capital Philanthropy Group HAS A PROVEN RECORD OF HELPING GOVERNMENTAL & NON-PROFIT CLIENTS TO ACCESS & MANAGE GRANT & TAX INCENTIVE FUNDING TO BUILD PROJECTS!

TYPES OF PROJECTS FUNDED BY CPG PROFESSIONALS

- Community Utility Infrastructure Projects
- Main Street Improvements
- Non-Profit Headquarters Buildings
- Arts & Cultural Buildings
- Low Interest Loan Subsidies for PRIVATE DEVELOPERS
- Educational & University Construction
- Low-Impact Development Infrastructure Project
- Planning & Redevelopment Studies

FREQUENTLY ASKED QUESTIONS

Q WHY IS CPG/KOD different from other grant consulting firms or technology experts?

A **EXPERIENCE!**
CPG has two nationally licensed and credentialed GPC grant professionals with more than 70 years of combined professional service.

K.O.D professionals have a combined experience level of more than 50 years with FORTUNE 100 private sector companies & governmental clients.



Q How has CPG been able to create such unique projects for clients?

A **SIMPLE ANSWER --- CPG PROFESSIONALS WRITE THE PROGRAMS THAT THEY USE!**

In the past, CPG has been able to create programs within government or even change LEGISLATION or various LAWS to make their projects work more effectively for their clients. In 2002, CPG's President, Deborah S. Golden-Gestner, GPC, drafted the current Community Contribution Tax Credit Program in the State of Florida which has provided more than \$100 million dollars for Florida cities and nonprofit organizations that create jobs and support redevelopment & affordable housing projects.



CPG & KOD has provided more than \$1,500,000 in charitable support and today are proud CO-FOUNDERS of The Latin American Vinofest, Inc. a Florida not-for-profit charitable corporation in Delray Beach, Fla.