

TAB 3



City of Palmetto Agenda Item

Meeting Date

11/19/12

Presenter: Jim Freeman

Department: City Hall

Title:
Postage Meter Lease Acceptance

The current agreement (48-month lease) between the City of Palmetto and Pitney Bowes Corporation is scheduled to expire at the end of November. The City has budgeted for a new lease.

The new unit DM300 Mailing System with a built-in 5lb Scale is part of the current State of Florida Contract #600-760-11-1 at \$86.00 per month. The new rate reflects a \$6.00 per month increase and will be billed quarterly as part of standard 48-month lease which includes equipment, software and maintenance as needed.

Budgeted Amount: **Budget Page No(s):** **Available Amount:** **Expenditure Amount:**

Additional Budgetary Information: Annual cost for City Hall of \$1,032 will be charge to 001 512 4405

Funding Source(s): Operating Lease **Sufficient Funds Available:** Yes No **Budget Amendment Required:** Yes No **Source:**

City Attorney Reviewed: Yes No N/A **Advisory Board Recommendation:** For Against N/A **Consistent With:** Yes No N/A

Potential Motion/Direction Requested: Staff recommends Commission authorize the Mayor execute a new 48-month lease with Pitney Bowes Credit Corporation.

Staff Contact: Nixa Haisley 941/723-4570 x7112

Attachments: Pitney Bowes State of Florida Contract Order Form and Quote



Proposal For: CITY OF PALMETTO
 516 8TH AVE W
 PALMETTO, FL 342215122
 00836832006



Susan Gifford
 Territory Account Manager
 (813) 789-2853
susan.gifford@pb.com

Item or Model Number	Volume - Pieces Per Minute	Description	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Maintenance on Purchased Equipment	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price - Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
Mailing System											
SBYV	65	DM300C w/Enhanced Accounting, 100 Dept.	60%	\$ 1,050.00	\$ 126.00	\$ 40.00	0.9813%	\$ 33.00	2.6955%	\$ 30.00	4.4053%
G900	MED	DM300-DM475 METER	34%			\$ 33.00		\$ 33.00		\$ 33.00	
1GW5		5LB INTEGRATED WEIGHING	16%	\$ 903.00	\$ 4.00	\$ 25.00	0.9813%	\$ 20.00	2.6955%	\$ 17.00	4.4053%

\$ 1,953.00 \$ 130.00 \$ 98.00
 Purchase Annual SLA 36 month Lease
 for purchase only

\$ 86.00
 48 month Lease

\$ 80.00
 60 month Lease

* Software Maintenance is not offered through the State Contract. If your system requires a Software Maintenance Contract one can be added to your lease for simplistic billing.
 State Contract 600-760-11-1; Section 6.11 - Optional Related Accessories & Supplies

Line Item Pricing Extracted from September 18, 2012 Pricing Submitted to DMS for publication.

This quotation has been prepared for your Agency using the State of Florida Contract 600-760-11-1. Its terms, conditions and pricing shall apply.

Vic Paschal, Contract Administrator
 Enterprise State Strategic Account Manager

Your Business Information

CITY OF PALMETTO		
Full Legal Name of Lessee	DBA Name of Lessee	Tax ID # (FEIN/TIN) 59-6000403
PO BOX 1209	PALMETTO	FL 34220-1209
Billing Address	City	State Zip+4
DONNA GROSS	(941) 723 4570 ext ____	21479690865
Billing Contact Name	Billing Contact Phone #	Billing CAN #
516 8TH AVE W	PALMETTO	FL 34221-5122
Installation Address (If different than billing address)	City	State Zip+4
NIXA HAISLEY	(941) 723 4570 ext 7112	00836832006
Installation Contact Name	Installation Contact Phone #	Installation CAN #
QUARTERLY	DONNA GROSS	1213019 FOR BILLING REFERENCE
Please note any special billing requirements here	Invoice Attention of	Customer PO #

Your Business Needs

Qty	Business Solution Description
	Mail Stream Solution - 1
1	DM300C w/Enhanced Accounting, 100 Dept.
1	IntelliLink Interface / PSD for DM300C/ DM400C/DM450C w/PP
1	5 lb Integrated Weighing
1	Integrated Weighing Platform
1	IntelliLink Subscription

- Check items to be included in customer's payment
- Service Level Agreement
Provides Standard SLA with Training
 - Software Maintenance (additional terms apply)
Provides revision updates and technical assistance
 - Soft-Guard® Subscription
Provides postal and carrier updates
If you do not elect to include Soft-Guard® protection with your lease, you will automatically receive updates at the then-current rates.
 - IntelliLink® Subscription/Meter Rental/Value Based Services
Provides simplified billing and includes postage resets
- () Value Based Services
 (x) Purchase Power Receive an invoice for postage , consolidated billing,
 (No Transaction Fees) and enhanced management reporting information.

Your Payment Plan

Number of months	Monthly amount*
First 48	\$86.00

- () Required Advanced check of \$0.00 received.
 (X) Tax Exempt certificate attached

*Does not include any applicable sales taxes & Payment plans begin after any applicable Prorated Usage Period

Your Acknowledgement

By your signature below, you are entering into a Lease Agreement pursuant to the terms and conditions of the State Contract #600-760-11-1.

Signature	Date
Print Name	Title
GIFFORD, SUSAN	109
Account Rep	District Office
	PBGFS Acceptance