## TAB 5

|  | Anchor | Kennedy Capital | Sterling Capital | Systematic | Russell Mid Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| STYL.E | Mid Value | Mid Value | Mid Vatus | mid Vatue | Indox |
| RESEARCH STATUS | Focus | Approved | Focus | Approved |  |
| Forecasted P/E (1 Year) | 13.1 | 12.7 | 10.8 | 11.7 | 12.8 |
| vs. Aussell 1000 Value | Higher | Lower | Lower | Lower |  |
| Market Cap (\$M) | \$13.4 Billion | \$6.6 Billion | \$8.7 Billion | \$6.9 Billion | \$7.7 Billion |
| vs. Russell 1000 Value | Higher | Lower | Higher | Lower |  |
| Dividend Yield | 3.8 | 1.5 | 1.7 | 2.1 | 2.3 |
| vs. Russell 1000 Value | Higher | Lower | Lower | Lower |  |
| Security Seleclion | Boltom-up | Bottorn-up | Bottom-up |  |  |
| \% of Securities | 49 | 53 | 41 | 76 | 560 |
| Foreign Securities Permitted | Yes | Yes | Yes | Yes |  |
| Marke! Timer | Cash $=<30 \%$ | Cash $=<5 \%$ | Cash $=<10 \%$ | Cash $=<10 \%$ |  |
| RISK (5 year - quarterly) |  |  |  |  |  |
| Standard Deviation | 16.68 | 23.33 | 25.25 | 24.85 | 26.52 |
| PERFORMANCE |  |  |  |  |  |
| Equity |  |  |  |  |  |
| 1 year | 2.00 | 0.06 | (2.98) | (4.66) | (0.37) |
| 3 year | 14.37 | 21.04 | 17.87 | 17.55 | 19.92 |
| 5 year | 2.53 | 4.09 | 1.85 | 1.45 | (0.13) |
| 10 year | 9.07 | 11.81 | 10.69 | 9.73 | 8.17 |
| OTHER IMPORTANT CONSIDERATIONS |  |  |  |  |  |
| Year Firm Established | 1983 | 1980 | 1970 | 1982 |  |
| Who Est. Performance | Team | Team | Team | Team |  |
| Commitment | Owners/ Well Paid | Owners/ Well Paid | Owners/Well Paid | Owners/ Well Paid |  |
| Total Assets | \$6.3B Firm / \$4.0B Strategy | \$3.78 Firm / \$91MM Strategy | \$34.1B Firm / \$1.4B Strategy | \$11.78 Firm/\$4.2B Strategy |  |
| Total Key Professionals | 7 | 2 | 7 | 5 |  |
| Pooled vs. Separate | Separate | Separate | Separate | Separate |  |

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|  | GW Capital | Robeco Boston Partners | Russell 2500 Value |
| :---: | :---: | :---: | :---: |
| STYLE | Smali/mid Vatue | Smatimid Vatue | index |
| RESEARCH STATUS | Focis | Focus |  |
| Forecasted P/E (1 Year) <br> vs. Russell 1000 Value | $\begin{gathered} 13.1 \\ \text { Higher } \end{gathered}$ | 11.0 | 13.0 |
| Markel Cap (SM) <br> vs. Russell 1000 Value | \$5.4 Billion Higher | $\$ 2.3$ Billion <br> Lower | \$2.5 Billion |
| Dividend Yield | 1.7 | 1.9 | 2.1 |
| vs. Russell 1000 Value | Lower | Lower |  |
| Securily Selection | Top-down/ bottom-up | Bottom-up |  |
| \# of Securities | 35 | 150 | 1,792 |
| Foreign Securities Permilled | No | Yes (15\% Max) |  |
| Market Timer | Cash $=<20 \%$ | Cash $=<5 \%$ |  |
| RISK (5 year - quarterly) |  |  |  |
| Standard Deviation | 28.25 | 26.85 | 26.39 |
| PERFORMANCE |  |  |  |
| Equity |  |  |  |
| 1 year | 0.86 | 1.06 | (1.49) |
| 3 year | 19.72 | 18.12 | 18.78 |
| 5 year | 1.59 | 1.74 | (0.20) |
| 10 year | N/A | 9.38 | 7.51 |
| OTHER IMPORTANT CONSIDERATIONS |  |  |  |
| Year Firm Established | 1989 | 1995 |  |
| Who Est. Performance | Team | Team |  |
| Commilment | Owners/ Well Paid | Well Paid |  |
| Total Assets | \$1.78 Firm / \$234MM Strategy | \$21.18 Firm / \$397MM Sirategy |  |
| Total Key Professionals | 5 | 4 |  |
| Pooled vs. Separate | Separate | Separate |  |




[^1]City of Palmetio General Employees' Pension Small Cap Growth Manager Search Summary
informatlon as of June 30, 2012



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- Mid Capitalization Value
- Small/Mid Capitalization Value
- Small Capitalization Value
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Trailing Returns Analysis - Mid Capitalization Value

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3-Year Risk/Return Analysis - Mid Capitalization Value


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7-Year Risk/Return Analysis - Mid Capitalization Value

| Manager Performance <br> 9-Quarter Moving Windows, Computed Quarterly July 2005 - June 2012 |  |  |  | Manager Risk/Return Single Computation |  |  |  |  |  |  |
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| Retum \& Risk Measurements Juy 2005 - June 2012: Summay Stallstics |  |  |  |  |  |  |  |  |  |  |
|  | Return | $\begin{aligned} & \text { Excess } \\ & \text { Return } \\ & \text { Mrket } \end{aligned}$ | Standard Deviation | $\begin{gathered} \text { Beta } \\ \text { Market } \end{gathered}$ | Maximum Drawdown | $\begin{aligned} & \text { Up } \begin{array}{l} \text { Capure } \\ \text { vir. } \\ \text { market } \end{array} \end{aligned}$ | $\begin{gathered} \text { Down } \\ \text { Capure } \\ \text { Cas. } \\ \text { Market } \end{gathered}$ | Alpha vs. Market | Sharpe Ratio | R.Squared Market |
| Anchor Capital Mid Cap Value FS | 6.73\% | 1.96\% | 14.80\% | 0.62 | 31.51\% | 71.78\% | 60.52\% | 3.18\% | 0.33 | 90.45\% |
| Kennedy Capital MidCap Value FS | 8.25\% | 3.48\% | 20.03\% | 0.85 | -38.78\% | 103.53\% | 85.64\% | 3.86\% | 0.32 | 92.89\% |
| Sterling Capiter Mid Cap Value FS | 6.76\% | 1.99\% | 21.65\% | 0.93 | -43.65\% | 101.40\% | 91.27\% | 2.18\% | 0.22 | 94.46\% |
| Sstematic Mid Cap Value FS | 6.94\% | 2.17\% | 21.58\% | 0.90 | -42.54\% | 105.27\% | 93.92\% | 2.60\% | 0.23 | 90.53\% |
| Russell Midcap Value | 4.77\% | 0.00\% | 22.68\% | 1.00 | -52.36\% | 100.00\% | 100.00\% | 0.00\% | 0.13 | 100.00\% |








Calendar-Year Returns Analysis - Small/Mid Capitalization Value


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5-Year Risk/Return Analysis - Small/Mid Capitalization Value

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retum \& Risk Measurements July 2007 - June 2012: Summary Statistics |  |  |  |  |  |  |  |  |  |  |
|  | Return | $\begin{aligned} & \text { Excess } \\ & \text { Return } \\ & \text { vs. } \\ & \text { Market } \end{aligned}$ | Standard Deviation | $\begin{gathered} \text { Beta } \\ \text { vs. } \\ \text { Market } \end{gathered}$ | Maximum Drawdown | $\begin{aligned} & \text { Up } \\ & \text { Capture } \\ & \text { vs. } \\ & \text { Market } \end{aligned}$ | $\begin{aligned} & \text { Down } \\ & \text { Copure } \\ & \text { Varke } \\ & \text { Market } \end{aligned}$ | $\begin{aligned} & \text { Alpha } \\ & \text { Alvat } \\ & \text { Market } \end{aligned}$ | $\begin{aligned} & \text { Sarpe } \\ & \text { Ration } \end{aligned}$ | $\begin{gathered} \text { R-Squared } \\ \text { Market } \\ \text { Market } \end{gathered}$ |
| GW Capital Small To Mid Cap Value FS | 1.59\% | 1.79\% | 28.25\% | 1.02 | -51.00\% | 114.02\% | 102.09\% | 2.19\% | 0.03 | 90.14\% |
| Robeco Boston Partners Smid Value FS | 1.74\% | 1.94\% | 26.85\% | 1.00 | -47.81\% | 106.62\% | 96.95\% | 1.99\% | 0.03 | 96.54\% |
| Russell 2500 Value | -0.20\% | 0.00\% | 26.39\% | 1.00 | -50.25\% | 100.00\% | 100.00\% | 0.00\% | -0.04 | 100.00\% |


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Style Analysis - Small Capitalization Value
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Calendar-Year Returns Analysis - Small Capitalization Value

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5－Year Risk／Return Analysis－Small Capitalization Value


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7 1/2-Year Risk/Return Analysis - Small Capitalization Value


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Trailing Returns Analysis - Small Capitalization Growth

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3-Year Risk/Return Analysis - Small Capitalization Growth

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| Return \& Risk Measurements July 2009 - June 2012: Summary Statistics |  |  |  |  |  |  |  |  |  |  |
|  | Return | $\begin{aligned} & \text { Excess } \\ & \text { Return } \\ & \text { Market } \end{aligned}$ | Standard Deviation | $\begin{gathered} \text { Beta } \\ \text { vs. } \\ \text { Market } \\ \hline \end{gathered}$ | Maximum Drawdown Drawdown | $\begin{aligned} & \text { Up } \\ & \text { Capure } \\ & \text { v. } \\ & \text { Market } \end{aligned}$ | $\begin{gathered} \text { Down } \\ \text { Capture } \\ \text { vs. } \\ \text { Market } \end{gathered}$ | Alpha $\begin{aligned} & \text { V.s. } \\ & \text { Market } \end{aligned}$ | $\begin{aligned} & \text { Sharpe } \\ & \text { Ratio } \end{aligned}$ | $\begin{gathered} \text { R-Squared } \\ \text { varket } \\ \text { Market } \end{gathered}$ |
| Eagle Asset Mgmt Small Cap Growh FS | 20.56\% | 2.47\% | 24.80\% | 1.01 | -21.94\% | 105.96\% | 95.90\% | 2.16\% | 0.83 | 95.19\% |
| Frankin Poritio Small Cap Growih Fs | 22.32\% | 4.23\% | 24.68\% | 0.99 | -20.13\% | 106.93\% | 88.02\% | 4.04\% | 0.90 | 91.88\% |
| Russell 2000 Grown | 18.09\% | 0.00\% | 23.95\% | 1.00 | -22.71\% | 100.00\% | 100.00\% | 0.00\% | 0.75 | 100.00\% |

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7-Year Risk/Return Analysis - Small Capitalization Growth

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| Return \& Risk Measurements Juy 2006 - June 2012: Summay Statisics |  |  |  |  |  |  |  |  |  |  |
|  | Return | $\begin{aligned} & \text { Excess } \\ & \text { Rewtr } \\ & \text { Market } \end{aligned}$ | Standard Doviation | $\begin{gathered} \text { Bela } \\ \text { vas } \\ \text { Market } \end{gathered}$ | Maximum Drawdowm | $\begin{aligned} & \text { Cappre } \\ & \text { Capre } \\ & \text { market } \end{aligned}$ | Down Capare V. Market | $\begin{gathered} \text { Alpha } \\ \text { vs. } \\ \text { Market } \end{gathered}$ | $\begin{aligned} & \text { Sharpe } \\ & \text { Raptio } \end{aligned}$ | R-Squared Market |
| Eagle Asset Mgmi Small Cap Growh FS | 7.49\% | 1.76\% | 22.91\% | 0.95 | -40.74\% | 98.82\% | 90.53\% | 1.93\% | 0.24 | 96.48\% |
| Frankin Porttolio Small Cap Growh FS | 8.24\% | 2.51\% | 25.13\% | 1.01 | -45.68\% | 99.11\% | 87.19\% | 2.47\% | 0.25 | 91.20\% |
| Russall 2000 Growh | 5.73\% | 0.00\% | 23.75\% | 1.00 | -45.69\% | 100.00\% | 100.00\% | 0.00\% | 0.16 | 100.00\% |


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Disclaimer
The following analysis is direct only to the client for whom the evaluation was prepared and is based on published investment manager rate of return data, capital market indices, custom (benchmarks, indices and universes), as well as software developed by Zephyr Associates. Investment manager rate of return data includes: Informa Plan Sponsor Network, Morgan (supplied by Zephyr), Canadian indices (supplied by Zephyr), Salomon Brothers Fixed Income indices, Morgan Stanley Capital International indices, and Dow Jones Giobal indices.
Zephyr StyleADVISOR uses principles of William Sharpe's theory of returns-based style analysis. Returns-based style analysis assists in identifying investment style without examining the individual security holdings of a portfolio. StyleADVISOR regresses the historical returns of the individual manager(s) against different style indices to identify the pattern of returns that the
fund is most closely correlated to. SB does not recommend the use of returns-based style analysis without the supporting fundamental research of the fund (research attribution reports).
The underlying data is believed to be reliable but accuracy and completeness cannot be assured. While the historical rates of return described in this report are believed to accurately reflect the overall nature of the portfolio, the constituent securities have not been reviewed. This evaluation is for informational purposes only and is not intended to be an offer, solicitation or
recommendation with respect to the purchase or sale of any security or a recommendation of the services provided by any money management organization. Past results are not necessarily indicative of future performance.

## Net Rates of Return

The investment results depicted herein represent historical Net performance after the deduction of investment management fees and are based on settlement date accounting methods. Annual, cumulative and annualized total returns are calculated assuming reinvestment of dividends and income plus capital appreciation. The client is referred to the Consulting Group Descriptive Brochure or Part II of the Firm's Form ADV.
International and Small Capitalization Securities To the extent the investments depicted herein represent international securities, you should be aware that there may be additional risks associated with international investing involving foreign,
economic, political, and/or legal factors. International investing may not be for everyone. In addition, small capitalization securities may be more volatile than those of larger companies, but these companies may present greater growth potential.
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[^0]:    information as of June 30, 2012
    Mid Cap Value Manager Search Summary
    City of Palmetto General Employees' Pension

[^1]:    Clity of Palmetto General Employees' Pension

